

“There is no such thing as a tough customer, just a need to listen and understand.”

-Mary Colon

Mary has been a strong presence in Palm Beach County for more than twenty years. Her success in both residential and commercial real estate, over a time when many others have come and gone, is a testament to both her ability, and her determination. Constantly updating her knowledge base, she is highly qualified for today's volatile market, seeing the trends as they develop, and knowing how to best provide for her clients.

Mary is a licensed mortgage broker, making her an all-in-one agent to meet the special needs of first time Florida home buyers, as she is also well versed in the language of all available assistance programs (FHA, SHIP).

Mary is prepared to help those who wish to invest in real estate, as well. Trusted by lenders to perform Broker Pricing Opinions (BPO), she specializes in foreclosures and short-sales.

Mary is a member of the National Association of Realtors, the Florida Association of Realtors, the National Association of Hispanic Real Estate Professionals, the Puerto Rican Hispanic Chamber of Commerce, and The Puerto Rican Organization for Cultural Enhancement and Reaffirmation (PROCER).